



John Sonnier

Construction Director



20

YEARS OF EXPERIENCE

EDUCATION

B.S. Manufacturing Engineering
Middle Tennessee State University

MBA Business Administration,
Human Resources, & Finance
Webster University

CERTIFICATIONS

General Contractor
• TN, GA, MS, LA, FL, NV
OSHA 30

SUMMARY

- Interacts and collaborates with new and existing customers to develop customer-driven projects with the ESCO and Federal Programs
- Manages the Operational Strategy of AmerInd
- Works collaboratively with Business Development and Project Managers
- Identifies and implements cost savings opportunities
- Leverages economies of scale
- Implements lean methodologies to help grow the company
- Maintains, improves, and explores relationships with subcontractors and equipment suppliers to maximize costs savings and influence performance
- Assists in assembling the needed team to install our programs; lighting, HVAC systems, water conservation, fire & safety, and renewable energy.
- Assists in managing design resources
- Assigns project estimating and management responsibilities to the Project Management and Estimating team
- Reviews and approves project estimates, scopes, contracts, purchase orders, and related construction activities prior to implementation.

PROJECTS OF NOTE

COMMERCIAL

- Bombardier Aerospace - Design Build Greenfield Aersospace Facility
 - ◊ Aerostructures Hangar & Offices
 - ◊ Flight Test Hangar & Offices
 - ◊ Storm Water Management Retention Tank & Forcemain
 - ◊ Robotic Manufacturing Line
 - ◊ Fuel Flow Facility
- Royal Concrete Concepts - Manufacturing Plant
- AMAZON - Energy Conservation Project - 15 Facilities - LED Lighting, HVAC, Water Conservation, & Solar

K-12

- Palm Beach County Schools - New and Remodel Construction
- Broward Beach County Schools - New and Remodel Construction

GOVERNMENT

- Tennessee Bureau of Investigation (TBI) - Energy Conservation Project - LED Lighting with advance controls
- Middle Tennessee Mental Health Institute (MTMHI)- Energy Conservation Project - LED lighting with advance controls, HVAC with advance controls, water conservation
- DeBerry Correctional Institution - Energy Conservation Project - LED Lighting and Water Conservation
- Northwest Correctional - LED Lighting Project
- Northeast Correctional - LED Lighting Project

FEDERAL

- USACE - Dardanelle Excitation Project - Replacement of 160MW Excitation System

